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Comparison

Below, we are comparing the year of 2023 to the year of 2022.

● 2023 ● 2022

Total Listings

The total number of new listings has decreased by 49.51%.



Average List Price

The average list price has increased by 27.42%.



Total Inventory Cost

The total cost of inventory has decreased by 35.67%.



Total Sales

The total number of sales has decreased by 67.79%.



Sales Average Price

The average sale price has decreased by 21.50%.



Average LSR

The average asking to selling ratio has decreased by 2.22%.



Overview

Below, we are looking at the six key metrics within the year of 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings

The total number of new properties that were listed.

155

Average List Price

The average asking price of properties that were listed.

\$2.05_M

Total Inventory Cost

The total volume of inventory that was listed on the market.

\$318_M

Total Sales

The total volume of properties that were sold.

67

Sales Average Price

The average selling price of properties that were sold.

\$973_K

Average LSR

The average list to sell ratio of all sold properties.

0.947

Average DOM

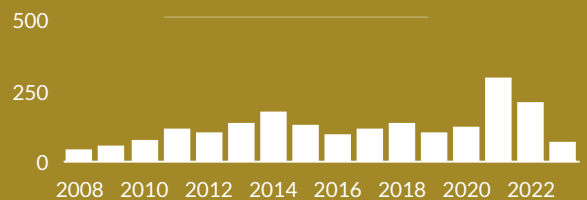
In the year of 2022, the average days on market was 79. In the year of 2023, the average days on market was 83. When the year of 2023 is compared to the year of 2022, the average days on market has increased by 5.06%.

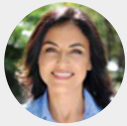
Total Sales Volume

In the year of 2022, the total volume of sales was \$258M. In the year of 2023, the total volume of sales was \$65.2M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 74.71%.

Total Sales | Quick Overview (See Page #5)

In the year of 2023, the total number of sales was 67.





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Total Listings

In the year of 2023, the total number of new listings was 155. In the year of 2022, the total number of new listings was 307. When the year of 2023 is compared to the year of 2022, the total number of new listings has decreased by 49.51%.

49.51%
Decrease



2023 vs 2022

In the year of 2022, the total number of new listings was 307. When the year of 2023 is compared to the year of 2022, the total number of new listings has decreased by 49.51%.

59.84%
Decrease



2023 vs 2021

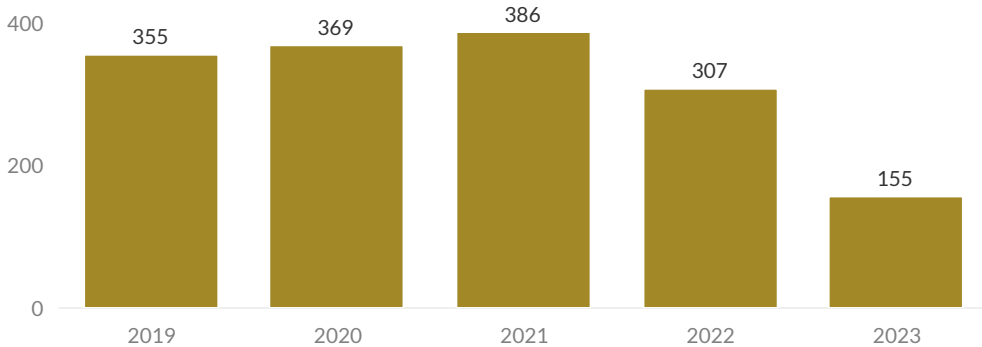
In the year of 2021, the total number of new listings was 386. When the year of 2023 is compared to the year of 2021, the total number of new listings has decreased by 59.84%.

57.99%
Decrease



2023 vs 2020

In the year of 2020, the total number of new listings was 369. When the year of 2023 is compared to the year of 2020, the total number of new listings has decreased by 57.99%.

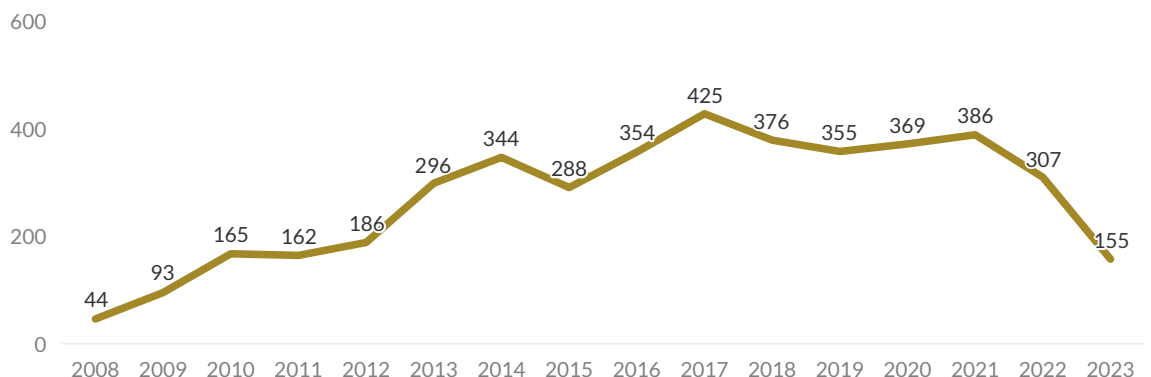


Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total volume of 155 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 15 years as of the end of 2023.



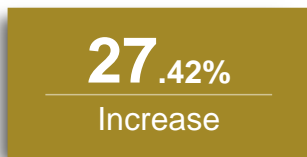


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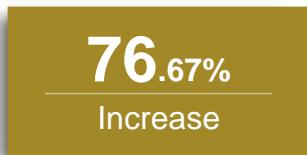
Average List Price

In the year of 2023, the average list price was \$2.05M. In the year of 2022, the average list price was \$1.61M. When the year of 2023 is compared to the year of 2022, the average list price has increased by 27.42%.



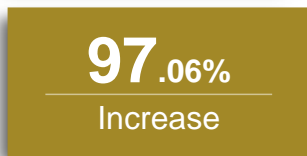
2023 vs 2022

In the year of 2022, the average list price was \$1.61M. When the year of 2023 is compared to the year of 2022, the average list price has increased by 27.42%.



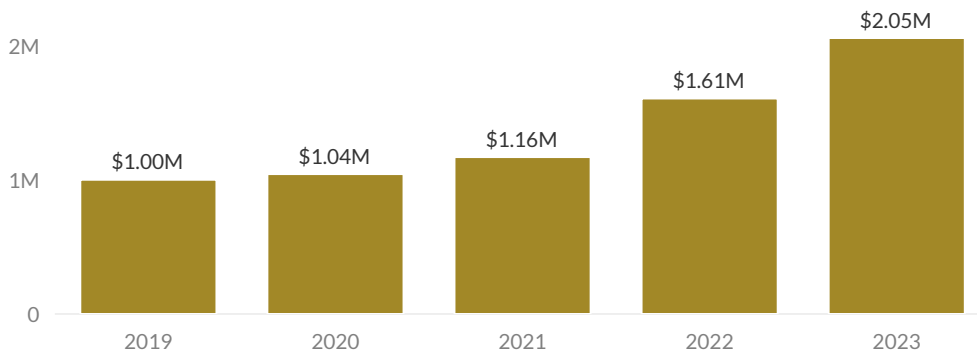
2023 vs 2021

In the year of 2021, the average list price was \$1.16M. When the year of 2023 is compared to the year of 2021, the average list price has increased by 76.67%.



2023 vs 2020

In the year of 2020, the average list price was \$1.04M. When the year of 2023 is compared to the year of 2020, the average list price has increased by 97.06%.

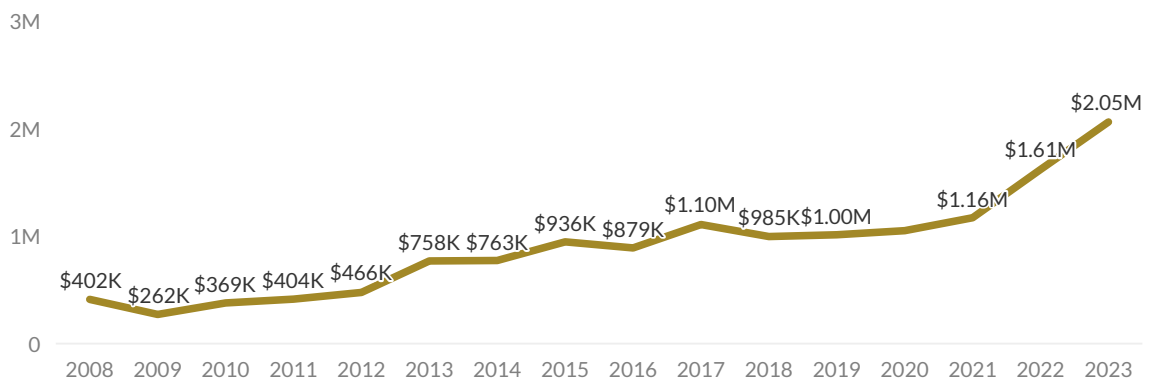


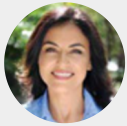
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average list price of \$2.05M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 15 years as of 2023.



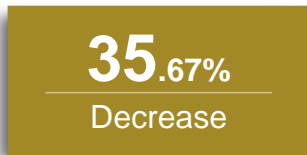


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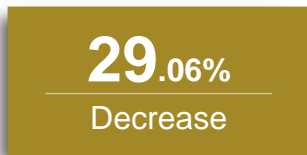
Total Inventory Cost

In the year of 2023, the total cost of inventory was \$318M. In the year of 2022, the total cost of inventory was \$494M. When the year of 2023 is compared to the year of 2022, the total cost of inventory has decreased by 35.67%.



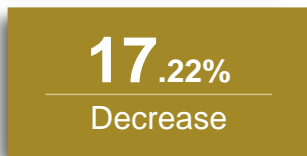
2023 vs 2022

In the year of 2022, the total cost of inventory was \$494M. When the year of 2023 is compared to the year of 2022, the total cost of inventory has decreased by 35.67%.



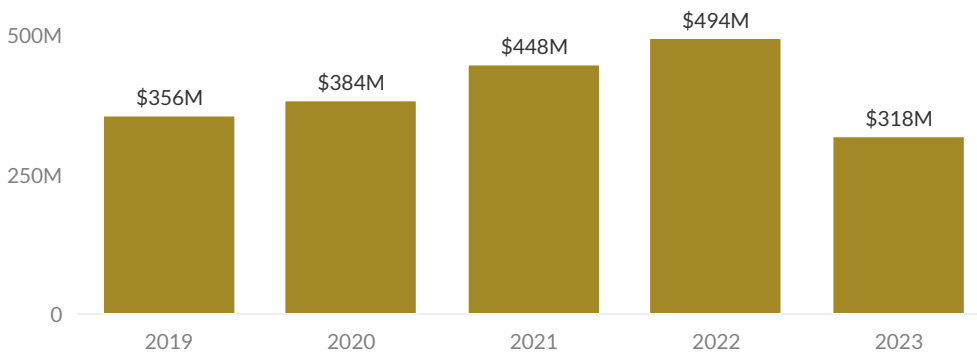
2023 vs 2021

In the year of 2021, the total cost of inventory was \$448M. When the year of 2023 is compared to the year of 2021, the total cost of inventory has decreased by 29.06%.



2023 vs 2020

In the year of 2020, the total cost of inventory was \$384M. When the year of 2023 is compared to the year of 2020, the total cost of inventory has decreased by 17.22%.

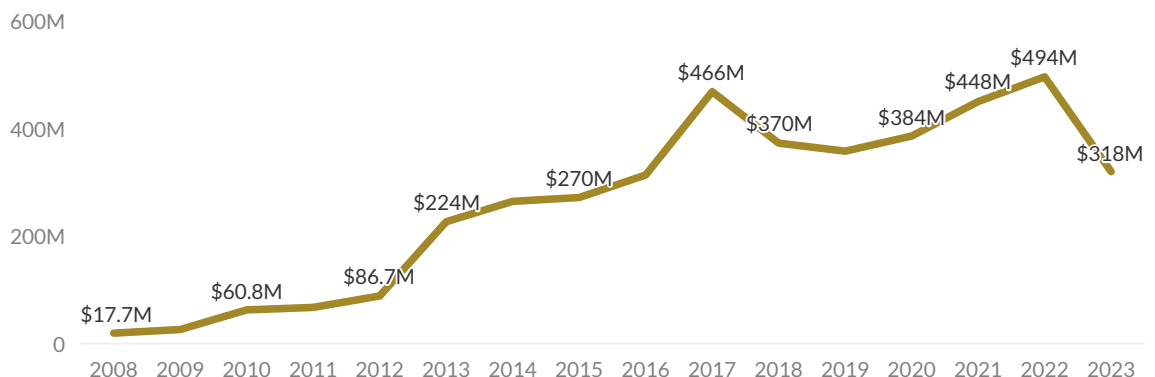


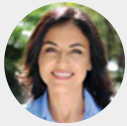
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total inventory volume of \$318M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 15 years as of 2023.



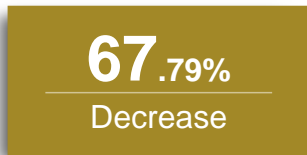


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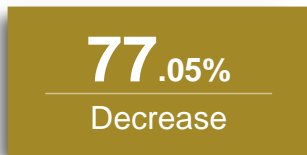
Total Sales

In the year of 2023, the total number of sales was 67. In the year of 2022, the total number of sales was 208. When the year of 2023 is compared to the year of 2022, the total number of sales has decreased by 67.79%.



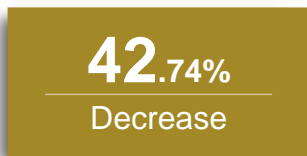
2023 vs 2022

In the year of 2022, the total number of sales was 208. When the year of 2023 is compared to the year of 2022, the total number of sales has decreased by 67.79%.



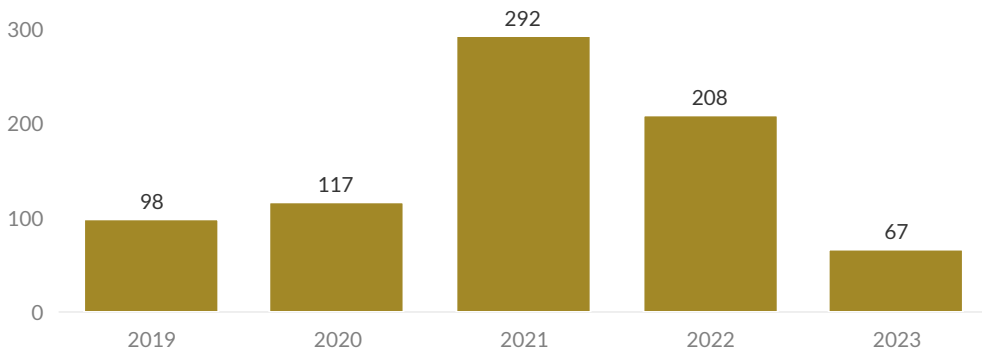
2023 vs 2021

In the year of 2021, the total number of sales was 292. When the year of 2023 is compared to the year of 2021, the total number of sales has decreased by 77.05%.



2023 vs 2020

In the year of 2020, the total number of sales was 117. When the year of 2023 is compared to the year of 2020, the total number of sales has decreased by 42.74%.

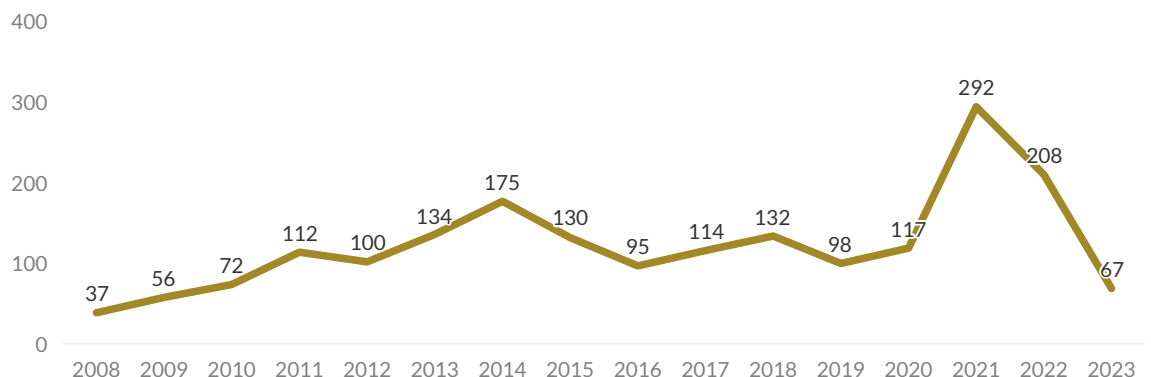


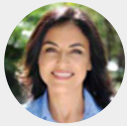
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total volume of 67 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 15 years as of 2023.





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Sales Average Price

In the year of 2023, the average sale price was \$973K. In the year of 2022, the average sale price was \$1.24M. When the year of 2023 is compared to the year of 2022, the average sale price has decreased by 21.50%.

21.50%
Decrease



2023 vs 2022

In the year of 2022, the average sale price was \$1.24M. When the year of 2023 is compared to the year of 2022, the average sale price has decreased by 21.50%.

3.89%
Increase



2023 vs 2021

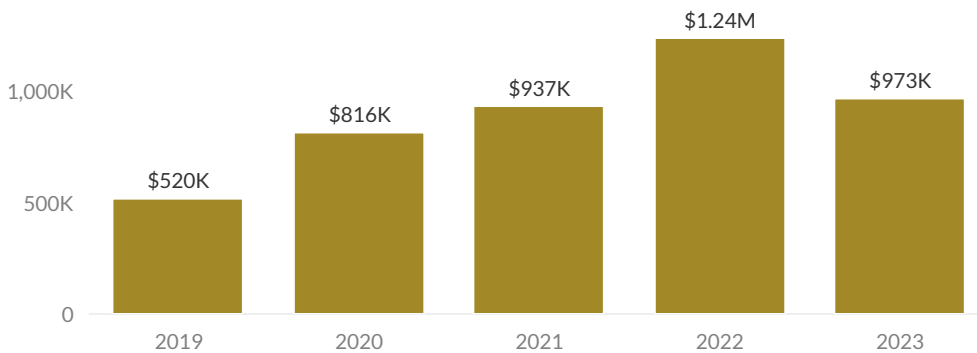
In the year of 2021, the average sale price was \$937K. When the year of 2023 is compared to the year of 2021, the average sale price has increased by 3.89%.

19.22%
Increase



2023 vs 2020

In the year of 2020, the average sale price was \$816K. When the year of 2023 is compared to the year of 2020, the average sale price has increased by 19.22%.

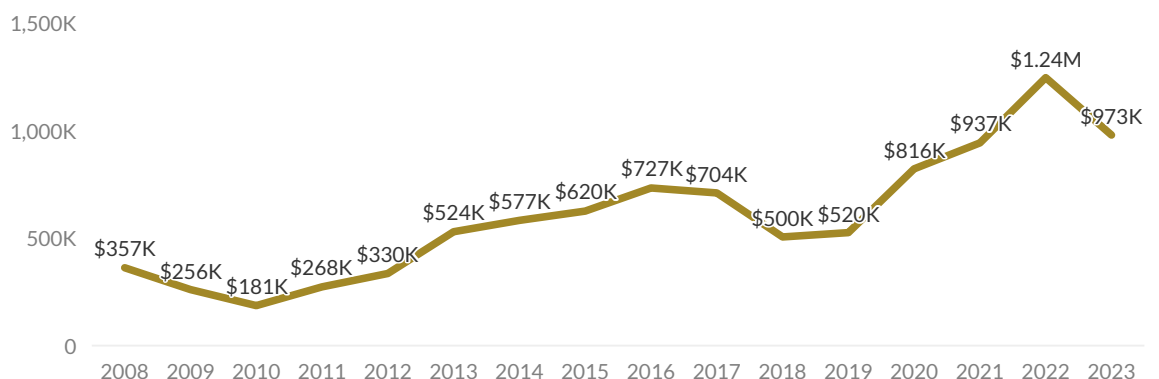


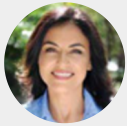
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average sale price of \$973K for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 15 years as of 2023.





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Average List to Sell Ratio

In the year of 2023, the average asking to selling ratio was 0.947. In the year of 2022, the average asking to selling ratio was 0.969. When the year of 2023 is compared to the year of 2022, the average asking to selling ratio has decreased by 2.22%.

2.22%
Decrease



2023 vs 2022

In the year of 2022, the average asking to selling ratio was 0.969. When the year of 2023 is compared to the year of 2022, the average asking to selling ratio has decreased by 2.22%.

1.19%
Decrease



2023 vs 2021

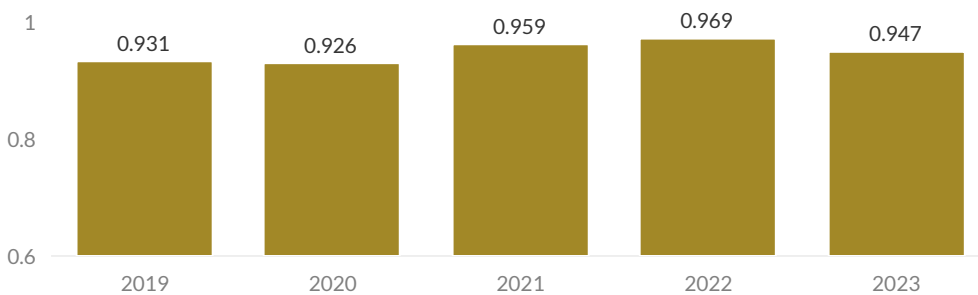
In the year of 2021, the average asking to selling ratio was 0.959. When the year of 2023 is compared to the year of 2021, the average asking to selling ratio has decreased by 1.19%.

2.26%
Increase



2023 vs 2020

In the year of 2020, the average asking to selling ratio was 0.926. When the year of 2023 is compared to the year of 2020, the average asking to selling ratio has increased by 2.26%.

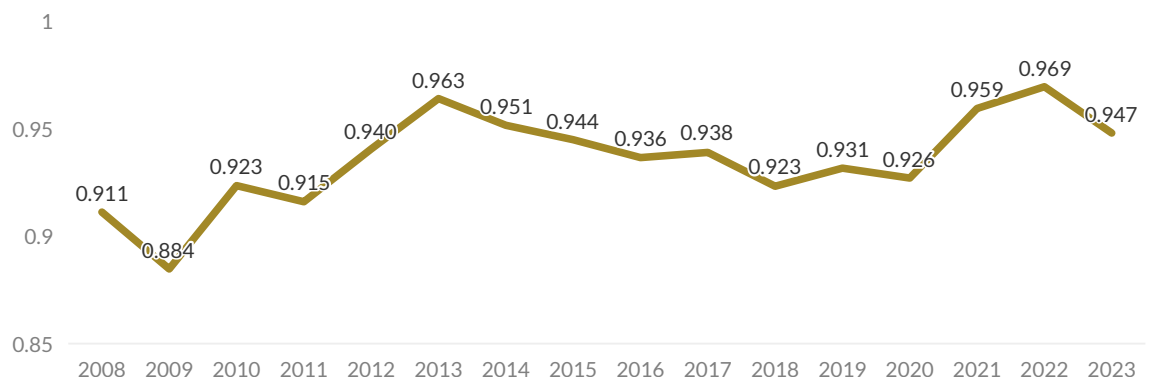


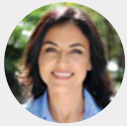
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average ask to sell price ratio of 0.947 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 15 years as of 2023.



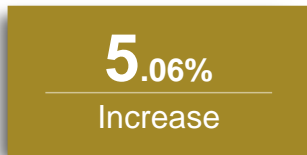


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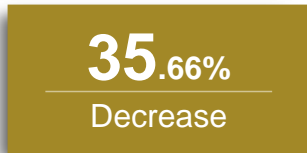
Average Days on Market

In the year of 2023, the average days on market was 83. In the year of 2022, the average days on market was 79. When the year of 2023 is compared to the year of 2022, the average days on market has increased by 5.06%.



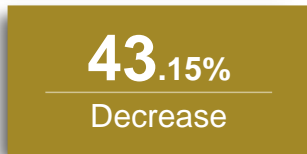
2023 vs 2022

In the year of 2022, the average days on market was 79. When the year of 2023 is compared to the year of 2022, the average days on market has increased by 5.06%.



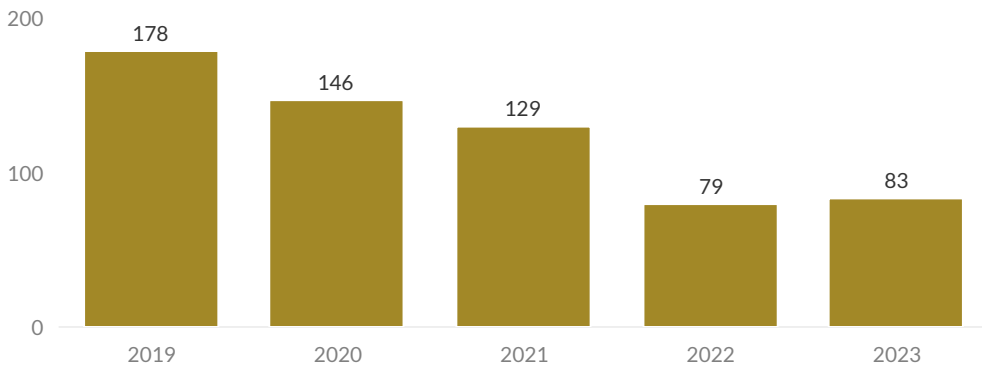
2023 vs 2021

In the year of 2021, the average days on market was 129. When the year of 2023 is compared to the year of 2021, the average days on market has decreased by 35.66%.



2023 vs 2020

In the year of 2020, the average days on market was 146. When the year of 2023 is compared to the year of 2020, the average days on market has decreased by 43.15%.

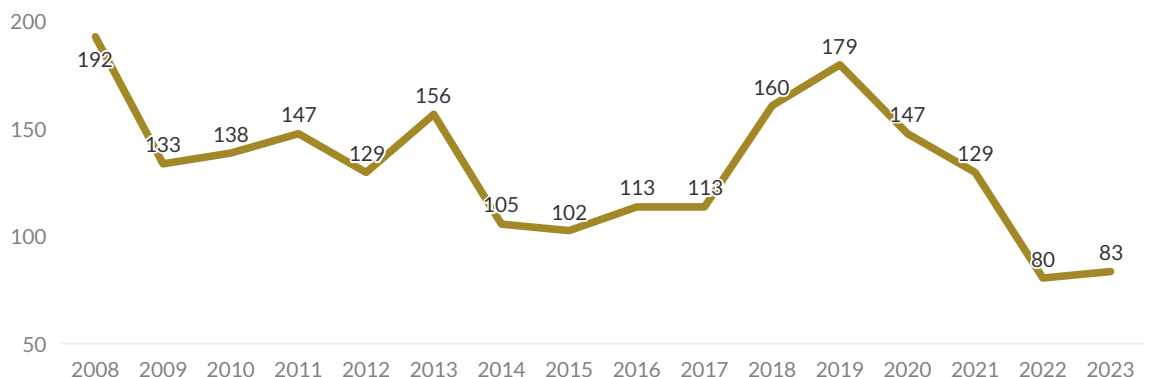


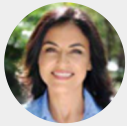
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average days on market of 83 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 15 years as of 2023.



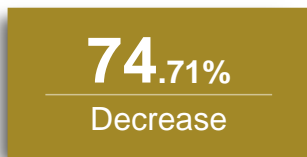


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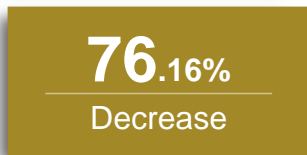
Total Sales Volume

In the year of 2023, the total volume of sales was \$65.2M. In the year of 2022, the total volume of sales was \$258M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 74.71%.



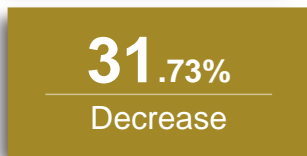
2023 vs 2022

In the year of 2022, the total volume of sales was \$258M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 74.71%.



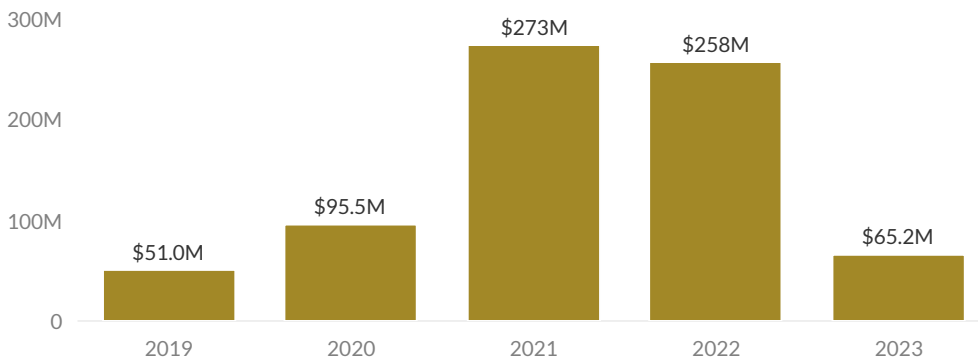
2023 vs 2021

In the year of 2021, the total volume of sales was \$273M. When the year of 2023 is compared to the year of 2021, the total volume of sales has decreased by 76.16%.



2023 vs 2020

In the year of 2020, the total volume of sales was \$95.5M. When the year of 2023 is compared to the year of 2020, the total volume of sales has decreased by 31.73%.



Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total sales volume of \$65.2M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 15 years as of 2023.

