



Sophia Albrecht
 sophia@thineagency.com
 (305) 609-5500



Comparison

Below, we are comparing the year of 2023 to the year of 2022.

● 2023 ● 2022

Total Listings

The total number of new listings has decreased by 54.37%.



Average List Price

The average list price has decreased by 15.16%.



Total Inventory Cost

The total cost of inventory has decreased by 61.13%.



Total Sales

The total number of sales has decreased by 58.48%.



Sales Average Price

The average sale price has decreased by 12.77%.



Average LSR

The average asking to selling ratio has decreased by 0.88%.



Overview

Below, we are looking at the six key metrics within the year of 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings

The total number of new properties that were listed.

230

Average List Price

The average asking price of properties that were listed.

\$2.26M

Total Inventory Cost

The total volume of inventory that was listed on the market.

\$519M

Total Sales

The total volume of properties that were sold.

137

Sales Average Price

The average selling price of properties that were sold.

\$1.91M

Average LSR

The average list to sell ratio of all sold properties.

0.946

Average DOM

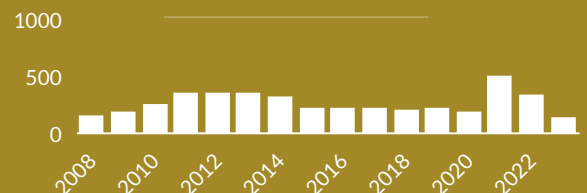
In the year of 2022, the average days on market was 95. In the year of 2023, the average days on market was 113. When the year of 2023 is compared to the year of 2022, the average days on market has increased by 18.95%.

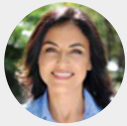
Total Sales Volume

In the year of 2022, the total volume of sales was \$721M. In the year of 2023, the total volume of sales was \$261M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 63.79%.

Total Sales | Quick Overview (See Page #5)

In the year of 2023, the total number of sales was 137.





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Total Listings

In the year of 2023, the total number of new listings was 230. In the year of 2022, the total number of new listings was 504. When the year of 2023 is compared to the year of 2022, the total number of new listings has decreased by 54.37%.

54.37%
Decrease



2023 vs 2022

In the year of 2022, the total number of new listings was 504. When the year of 2023 is compared to the year of 2022, the total number of new listings has decreased by 54.37%.

64.23%
Decrease



2023 vs 2021

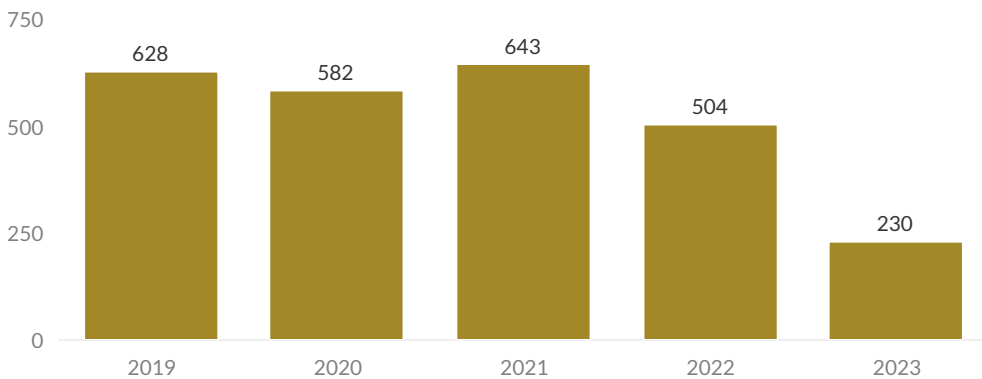
In the year of 2021, the total number of new listings was 643. When the year of 2023 is compared to the year of 2021, the total number of new listings has decreased by 64.23%.

60.48%
Decrease



2023 vs 2020

In the year of 2020, the total number of new listings was 582. When the year of 2023 is compared to the year of 2020, the total number of new listings has decreased by 60.48%.

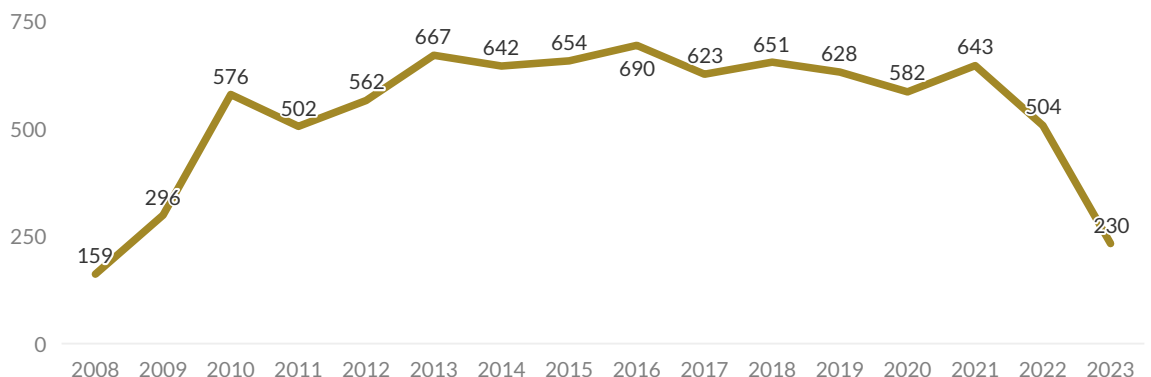


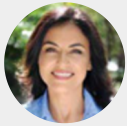
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total volume of 230 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 15 years as of the end of 2023.





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Average List Price

In the year of 2023, the average list price was \$2.26M. In the year of 2022, the average list price was \$2.66M. When the year of 2023 is compared to the year of 2022, the average list price has decreased by 15.16%.

15.16%
Decrease



2023 vs 2022

In the year of 2022, the average list price was \$2.66M. When the year of 2023 is compared to the year of 2022, the average list price has decreased by 15.16%.

10.14%
Decrease



2023 vs 2021

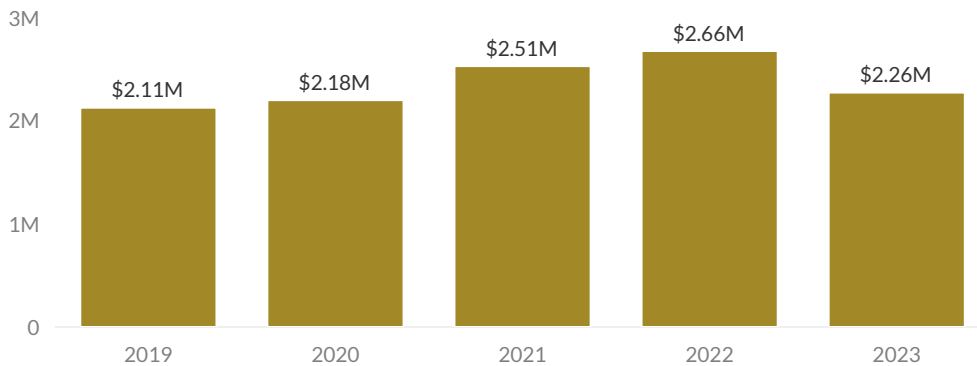
In the year of 2021, the average list price was \$2.51M. When the year of 2023 is compared to the year of 2021, the average list price has decreased by 10.14%.

3.45%
Increase



2023 vs 2020

In the year of 2020, the average list price was \$2.18M. When the year of 2023 is compared to the year of 2020, the average list price has increased by 3.45%.

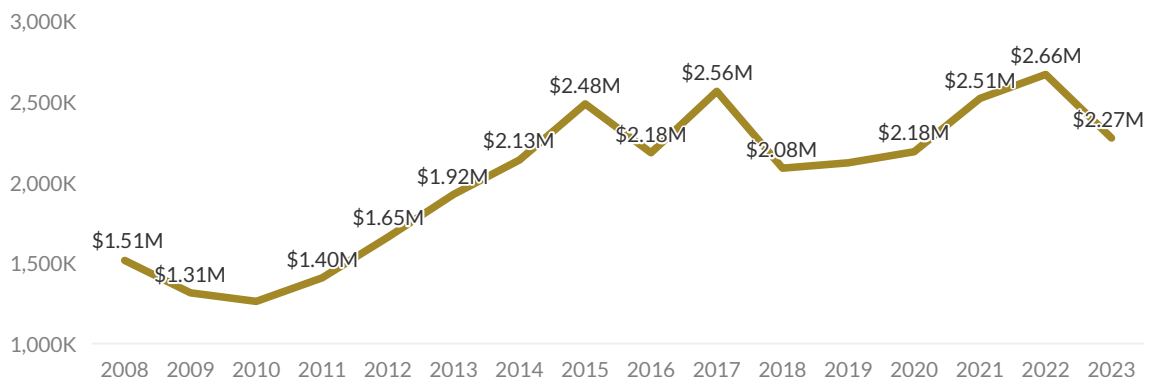


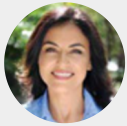
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average list price of \$2.26M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 15 years as of 2023.



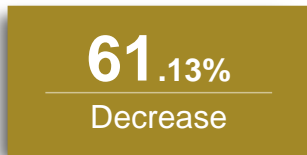


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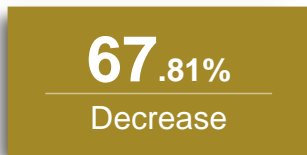
Total Inventory Cost

In the year of 2023, the total cost of inventory was \$519M. In the year of 2022, the total cost of inventory was \$1.34B. When the year of 2023 is compared to the year of 2022, the total cost of inventory has decreased by 61.13%.



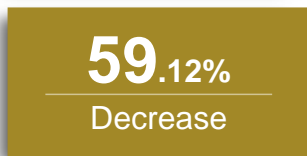
2023 vs 2022

In the year of 2022, the total cost of inventory was \$1.34B. When the year of 2023 is compared to the year of 2022, the total cost of inventory has decreased by 61.13%.



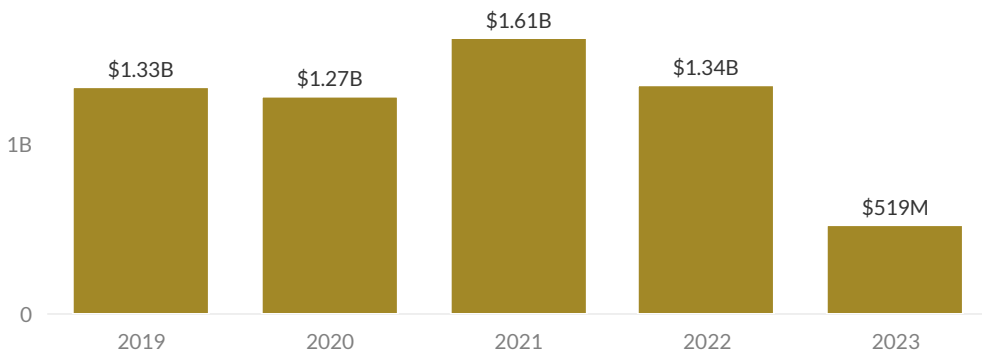
2023 vs 2021

In the year of 2021, the total cost of inventory was \$1.61B. When the year of 2023 is compared to the year of 2021, the total cost of inventory has decreased by 67.81%.



2023 vs 2020

In the year of 2020, the total cost of inventory was \$1.27B. When the year of 2023 is compared to the year of 2020, the total cost of inventory has decreased by 59.12%.

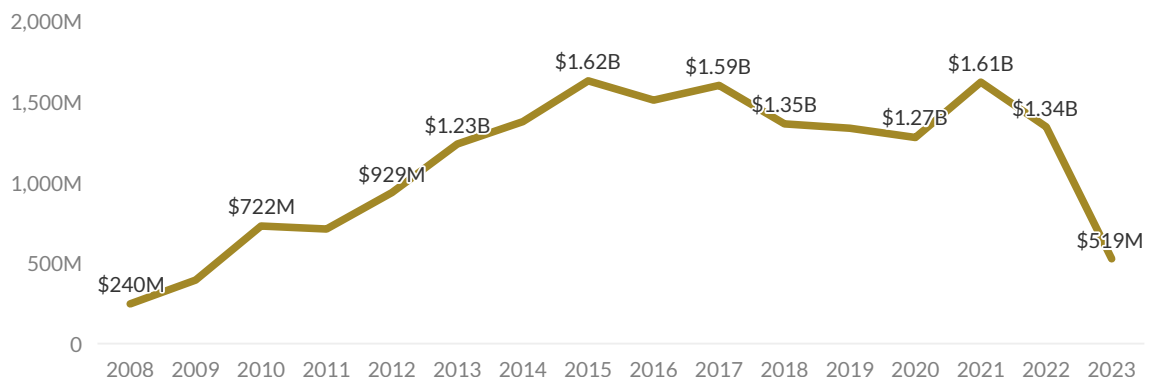


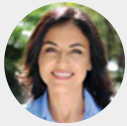
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total inventory volume of \$519M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 15 years as of 2023.



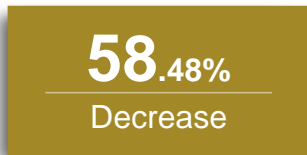


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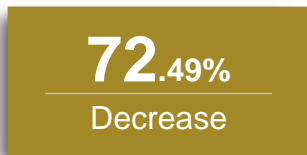
Total Sales

In the year of 2023, the total number of sales was 137. In the year of 2022, the total number of sales was 330. When the year of 2023 is compared to the year of 2022, the total number of sales has decreased by 58.48%.



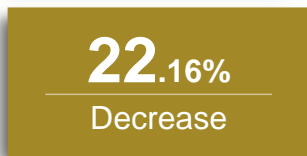
2023 vs 2022

In the year of 2022, the total number of sales was 330. When the year of 2023 is compared to the year of 2022, the total number of sales has decreased by 58.48%.



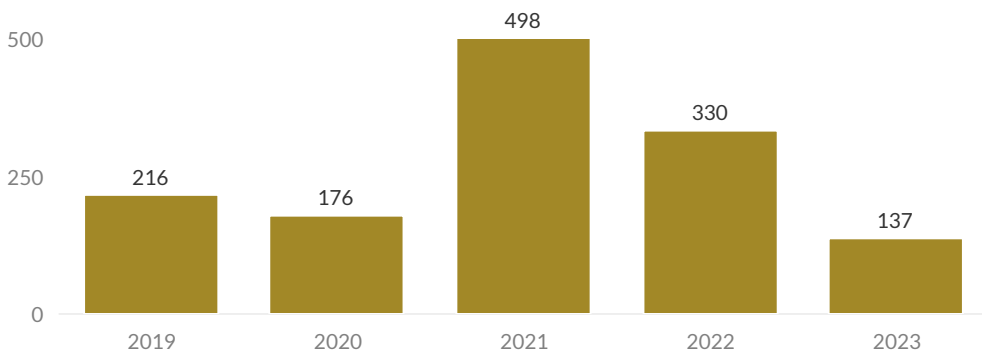
2023 vs 2021

In the year of 2021, the total number of sales was 498. When the year of 2023 is compared to the year of 2021, the total number of sales has decreased by 72.49%.



2023 vs 2020

In the year of 2020, the total number of sales was 176. When the year of 2023 is compared to the year of 2020, the total number of sales has decreased by 22.16%.

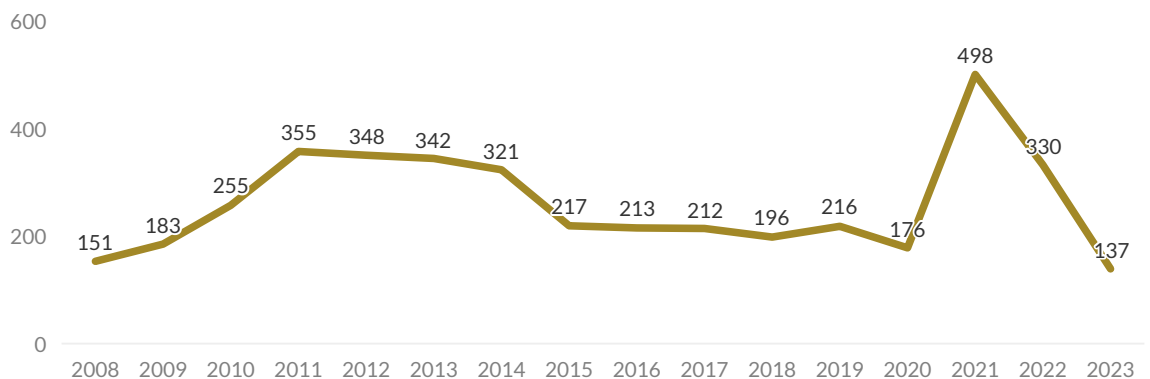


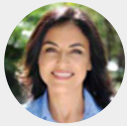
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total volume of 137 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 15 years as of 2023.





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Sales Average Price

In the year of 2023, the average sale price was \$1.91M. In the year of 2022, the average sale price was \$2.18M. When the year of 2023 is compared to the year of 2022, the average sale price has decreased by 12.77%.

12.77%
Decrease



2023 vs 2022

In the year of 2022, the average sale price was \$2.18M. When the year of 2023 is compared to the year of 2022, the average sale price has decreased by 12.77%.

17.83%
Decrease



2023 vs 2021

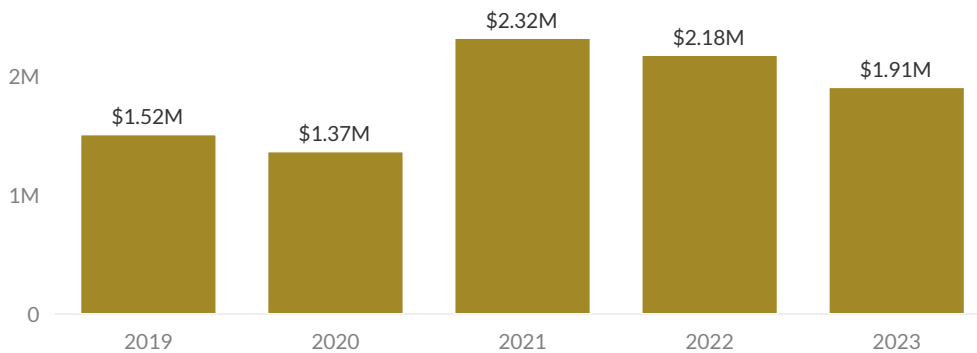
In the year of 2021, the average sale price was \$2.32M. When the year of 2023 is compared to the year of 2021, the average sale price has decreased by 17.83%.

38.99%
Increase



2023 vs 2020

In the year of 2020, the average sale price was \$1.37M. When the year of 2023 is compared to the year of 2020, the average sale price has increased by 38.99%.

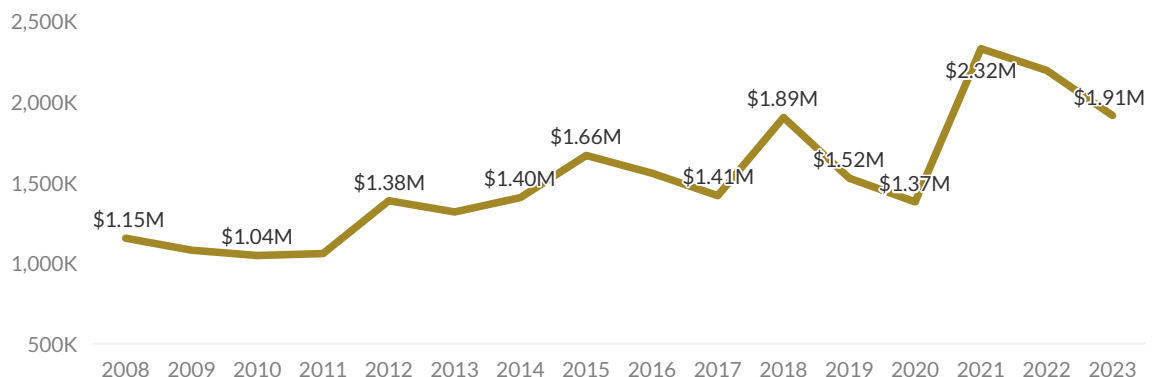


Overview

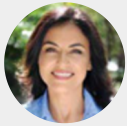
The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average sale price of \$1.91M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 15 years as of 2023.



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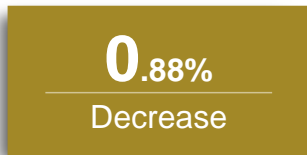


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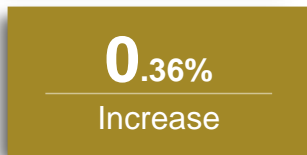
Average List to Sell Ratio

In the year of 2023, the average asking to selling ratio was 0.946. In the year of 2022, the average asking to selling ratio was 0.954. When the year of 2023 is compared to the year of 2022, the average asking to selling ratio has decreased by 0.88%.



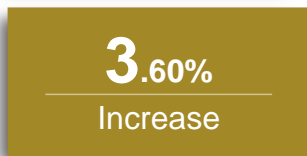
2023 vs 2022

In the year of 2022, the average asking to selling ratio was 0.954. When the year of 2023 is compared to the year of 2022, the average asking to selling ratio has decreased by 0.88%.



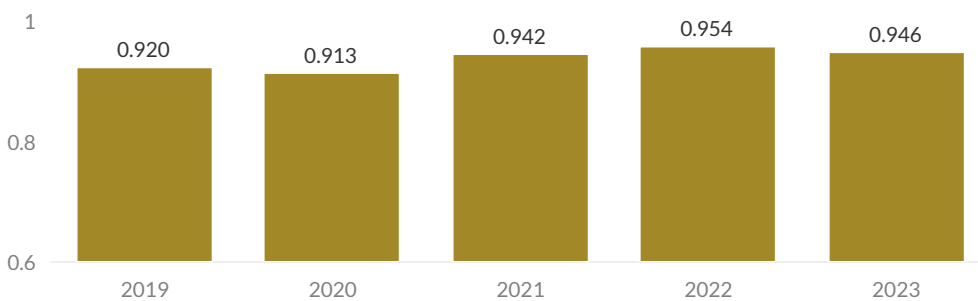
2023 vs 2021

In the year of 2021, the average asking to selling ratio was 0.942. When the year of 2023 is compared to the year of 2021, the average asking to selling ratio has increased by 0.36%.



2023 vs 2020

In the year of 2020, the average asking to selling ratio was 0.913. When the year of 2023 is compared to the year of 2020, the average asking to selling ratio has increased by 3.60%.

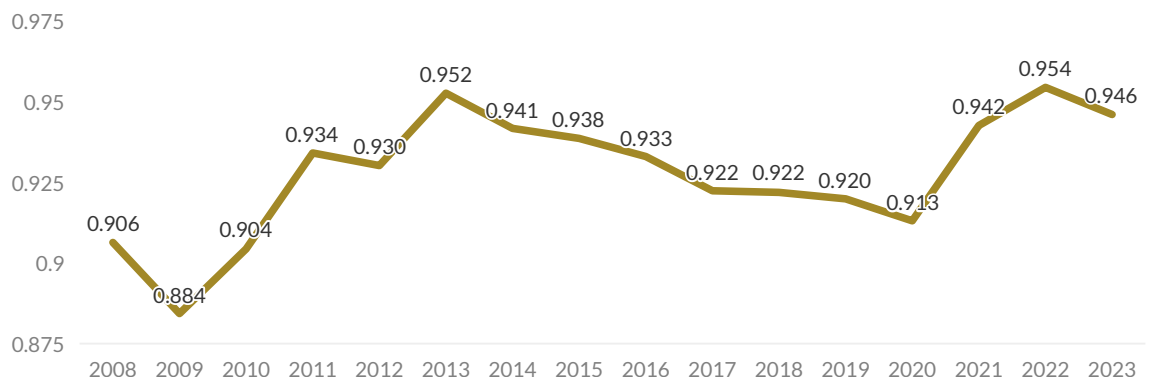


Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average ask to sell price ratio of 0.946 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 15 years as of 2023.



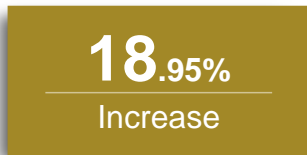


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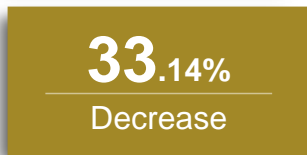
Average Days on Market

In the year of 2023, the average days on market was 113. In the year of 2022, the average days on market was 95. When the year of 2023 is compared to the year of 2022, the average days on market has increased by 18.95%.



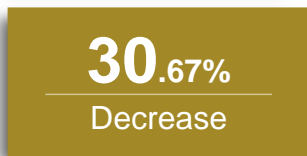
2023 vs 2022

In the year of 2022, the average days on market was 95. When the year of 2023 is compared to the year of 2022, the average days on market has increased by 18.95%.



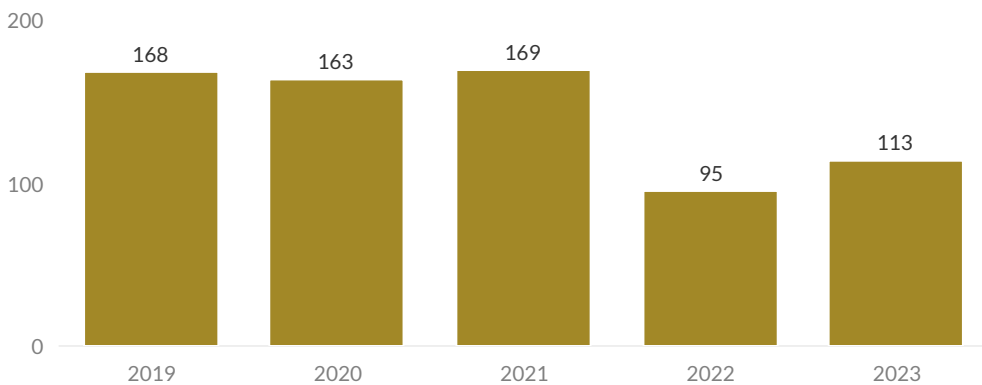
2023 vs 2021

In the year of 2021, the average days on market was 169. When the year of 2023 is compared to the year of 2021, the average days on market has decreased by 33.14%.



2023 vs 2020

In the year of 2020, the average days on market was 163. When the year of 2023 is compared to the year of 2020, the average days on market has decreased by 30.67%.

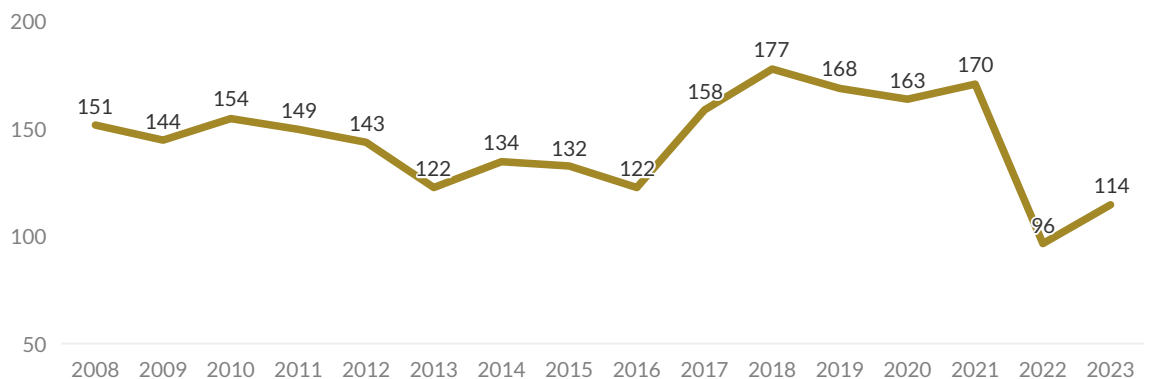


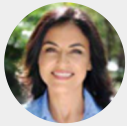
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average days on market of 113 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 15 years as of 2023.





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Total Sales Volume

In the year of 2023, the total volume of sales was \$261M. In the year of 2022, the total volume of sales was \$721M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 63.79%.

63.79%
Decrease



2023 vs 2022

In the year of 2022, the total volume of sales was \$721M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 63.79%.

77.39%
Decrease



2023 vs 2021

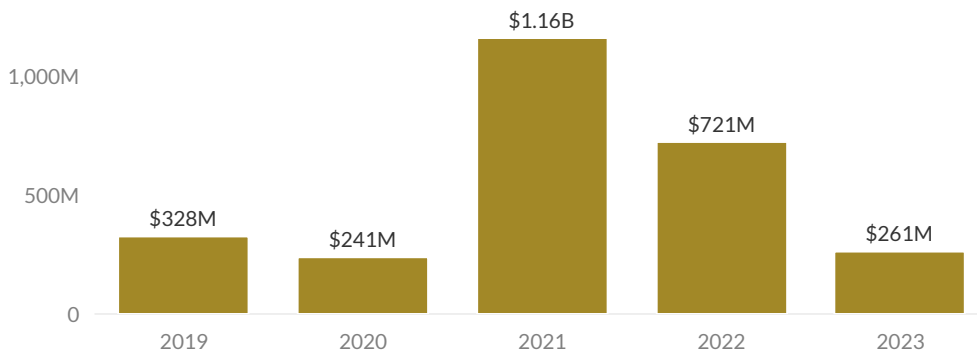
In the year of 2021, the total volume of sales was \$1.16B. When the year of 2023 is compared to the year of 2021, the total volume of sales has decreased by 77.39%.

8.19%
Increase



2023 vs 2020

In the year of 2020, the total volume of sales was \$241M. When the year of 2023 is compared to the year of 2020, the total volume of sales has increased by 8.19%.



Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total sales volume of \$261M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 15 years as of 2023.

