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Comparison

Below, we are comparing the year of 2023 to the year of 2022.

● 2023 ● 2022

Total Listings

The total number of new listings has decreased by 51.26%.



Average List Price

The average list price has increased by 41.75%.



Total Inventory Cost

The total cost of inventory has decreased by 30.91%.



Total Sales

The total number of sales has decreased by 52.45%.



Sales Average Price

The average sale price has decreased by 4.04%.



Average LSR

The average asking to selling ratio has decreased by 1.47%.



Overview

Below, we are looking at the six key metrics within the year of 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings

The total number of new properties that were listed.

135

Average List Price

The average asking price of properties that were listed.

\$3.97_M

Total Inventory Cost

The total volume of inventory that was listed on the market.

\$536_M

Total Sales

The total volume of properties that were sold.

68

Sales Average Price

The average selling price of properties that were sold.

\$2.53_M

Average LSR

The average list to sell ratio of all sold properties.

0.942

Average DOM

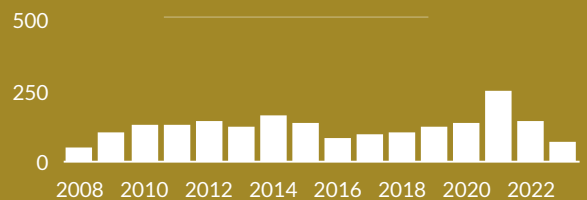
In the year of 2022, the average days on market was 84. In the year of 2023, the average days on market was 79. When the year of 2023 is compared to the year of 2022, the average days on market has decreased by 5.95%.

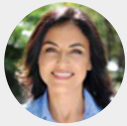
Total Sales Volume

In the year of 2022, the total volume of sales was \$377M. In the year of 2023, the total volume of sales was \$172M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 54.37%.

Total Sales | Quick Overview (See Page #5)

In the year of 2023, the total number of sales was 68.



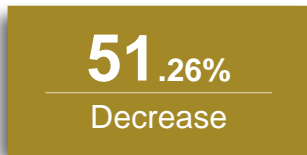


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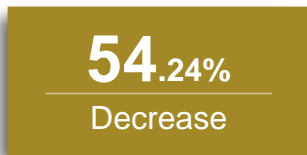
Total Listings

In the year of 2023, the total number of new listings was 135. In the year of 2022, the total number of new listings was 277. When the year of 2023 is compared to the year of 2022, the total number of new listings has decreased by 51.26%.



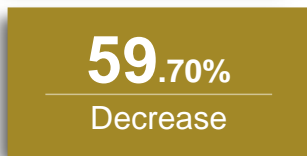
2023 vs 2022

In the year of 2022, the total number of new listings was 277. When the year of 2023 is compared to the year of 2022, the total number of new listings has decreased by 51.26%.



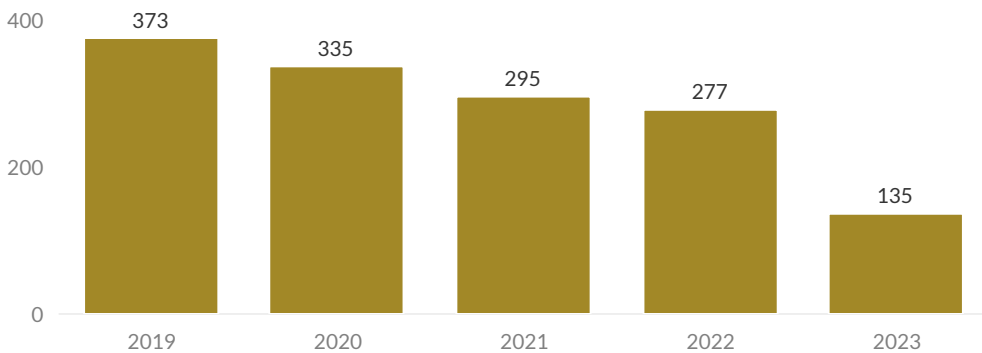
2023 vs 2021

In the year of 2021, the total number of new listings was 295. When the year of 2023 is compared to the year of 2021, the total number of new listings has decreased by 54.24%.



2023 vs 2020

In the year of 2020, the total number of new listings was 335. When the year of 2023 is compared to the year of 2020, the total number of new listings has decreased by 59.70%.

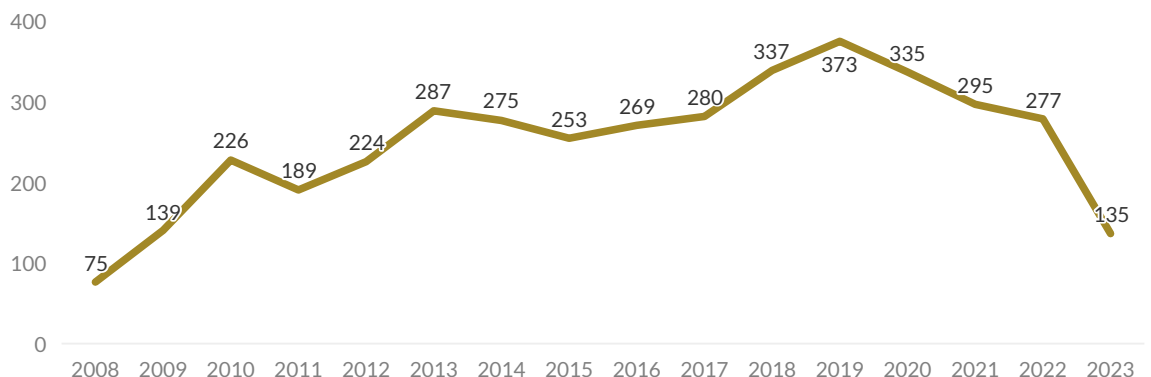


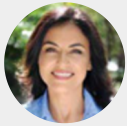
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total volume of 135 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 15 years as of the end of 2023.



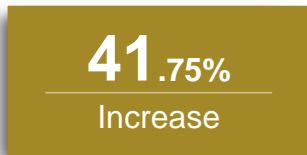


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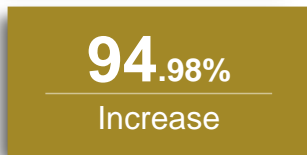
Average List Price

In the year of 2023, the average list price was \$3.97M. In the year of 2022, the average list price was \$2.80M. When the year of 2023 is compared to the year of 2022, the average list price has increased by 41.75%.



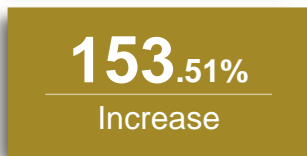
2023 vs 2022

In the year of 2022, the average list price was \$2.80M. When the year of 2023 is compared to the year of 2022, the average list price has increased by 41.75%.



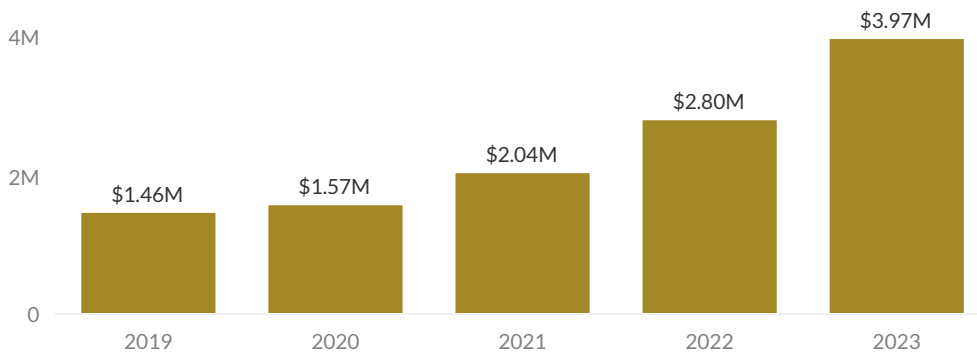
2023 vs 2021

In the year of 2021, the average list price was \$2.04M. When the year of 2023 is compared to the year of 2021, the average list price has increased by 94.98%.



2023 vs 2020

In the year of 2020, the average list price was \$1.57M. When the year of 2023 is compared to the year of 2020, the average list price has increased by 153.51%.

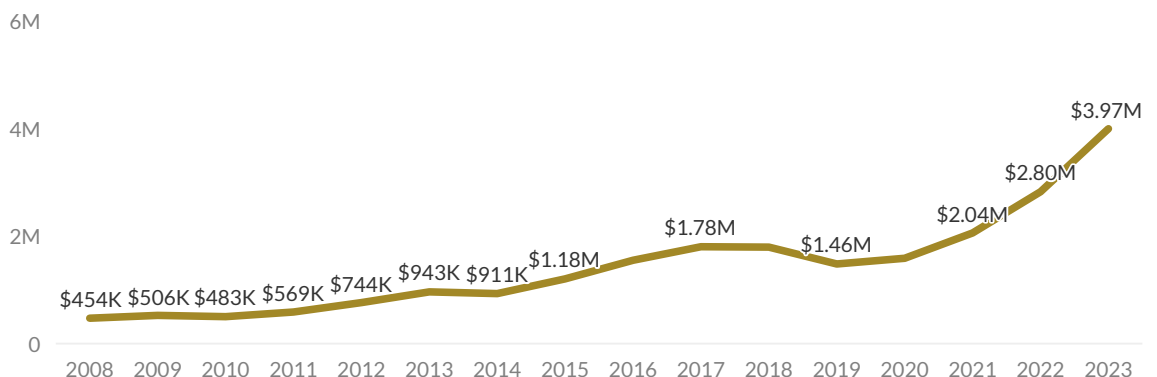


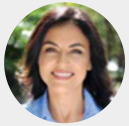
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average list price of \$3.97M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 15 years as of 2023.



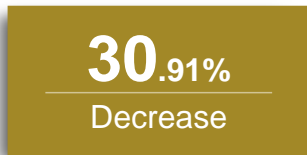


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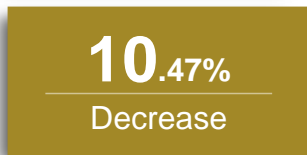
Total Inventory Cost

In the year of 2023, the total cost of inventory was \$536M. In the year of 2022, the total cost of inventory was \$776M. When the year of 2023 is compared to the year of 2022, the total cost of inventory has decreased by 30.91%.



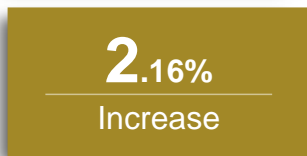
2023 vs 2022

In the year of 2022, the total cost of inventory was \$776M. When the year of 2023 is compared to the year of 2022, the total cost of inventory has decreased by 30.91%.



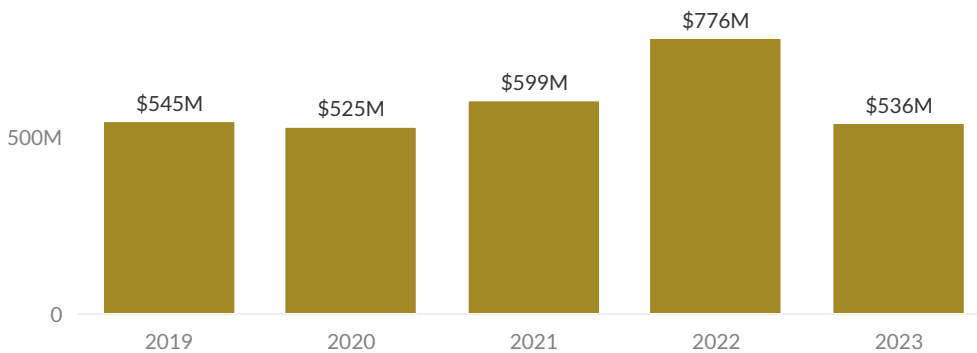
2023 vs 2021

In the year of 2021, the total cost of inventory was \$599M. When the year of 2023 is compared to the year of 2021, the total cost of inventory has decreased by 10.47%.



2023 vs 2020

In the year of 2020, the total cost of inventory was \$525M. When the year of 2023 is compared to the year of 2020, the total cost of inventory has increased by 2.16%.

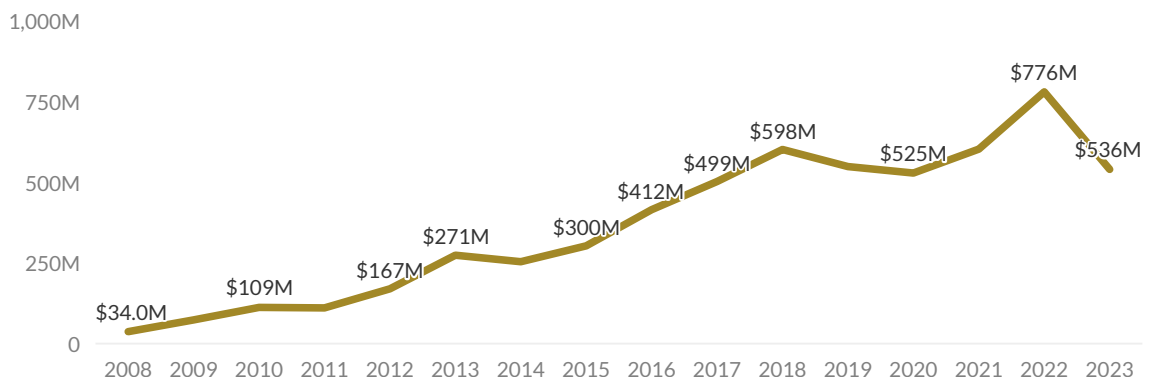


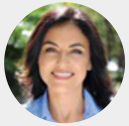
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total inventory volume of \$536M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 15 years as of 2023.



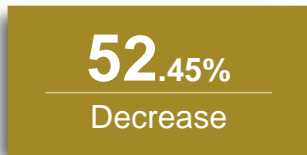


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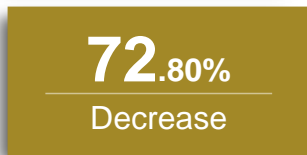
Total Sales

In the year of 2023, the total number of sales was 68. In the year of 2022, the total number of sales was 143. When the year of 2023 is compared to the year of 2022, the total number of sales has decreased by 52.45%.



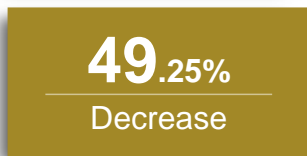
2023 vs 2022

In the year of 2022, the total number of sales was 143. When the year of 2023 is compared to the year of 2022, the total number of sales has decreased by 52.45%.



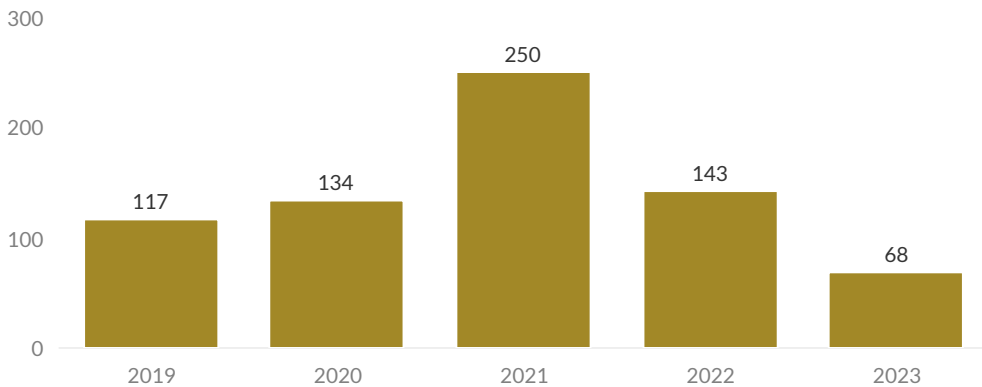
2023 vs 2021

In the year of 2021, the total number of sales was 250. When the year of 2023 is compared to the year of 2021, the total number of sales has decreased by 72.80%.



2023 vs 2020

In the year of 2020, the total number of sales was 134. When the year of 2023 is compared to the year of 2020, the total number of sales has decreased by 49.25%.

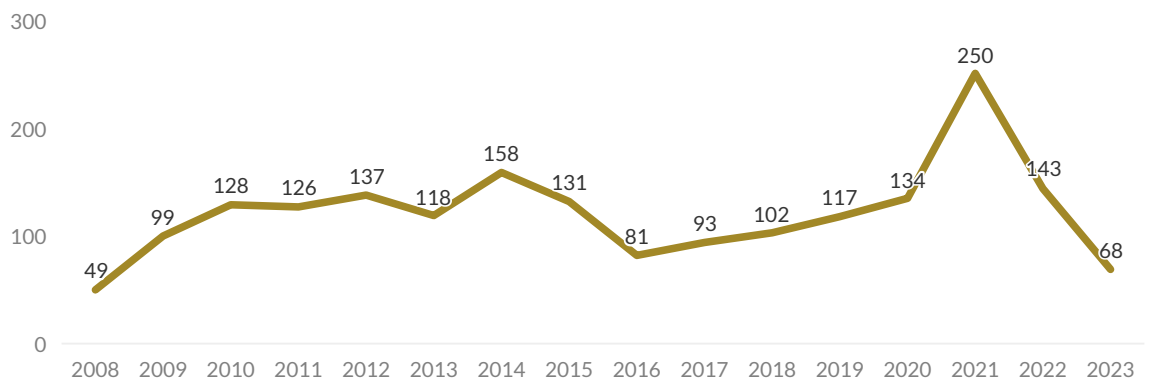


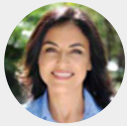
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total volume of 68 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 15 years as of 2023.



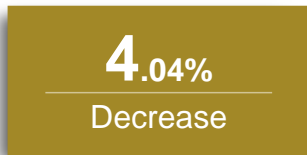


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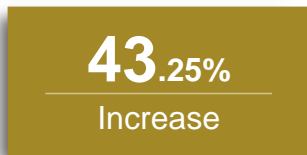
Sales Average Price

In the year of 2023, the average sale price was \$2.53M. In the year of 2022, the average sale price was \$2.64M. When the year of 2023 is compared to the year of 2022, the average sale price has decreased by 4.04%.



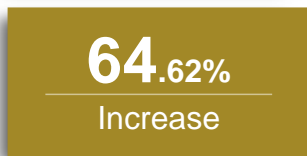
2023 vs 2022

In the year of 2022, the average sale price was \$2.64M. When the year of 2023 is compared to the year of 2022, the average sale price has decreased by 4.04%.



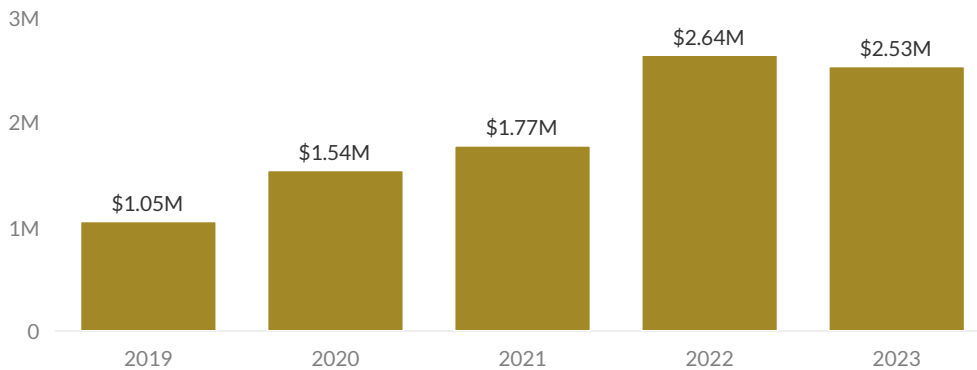
2023 vs 2021

In the year of 2021, the average sale price was \$1.77M. When the year of 2023 is compared to the year of 2021, the average sale price has increased by 43.25%.



2023 vs 2020

In the year of 2020, the average sale price was \$1.54M. When the year of 2023 is compared to the year of 2020, the average sale price has increased by 64.62%.

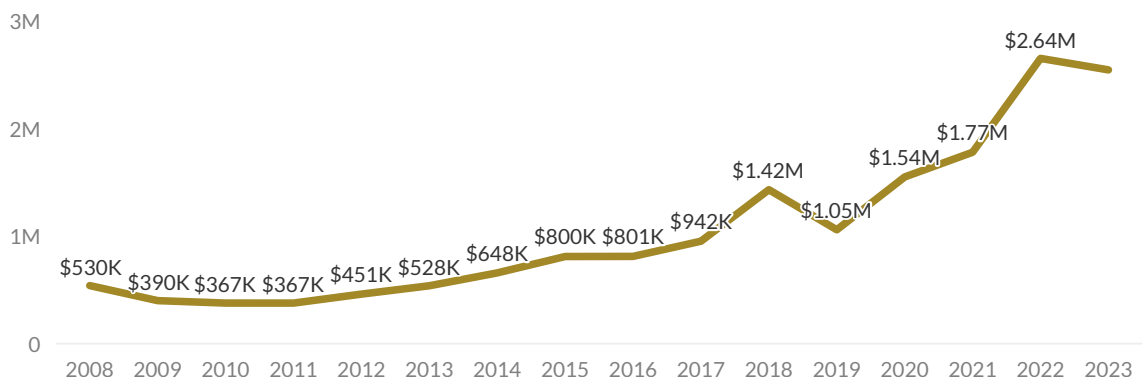


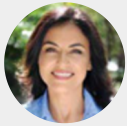
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average sale price of \$2.53M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 15 years as of 2023.



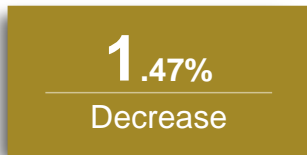


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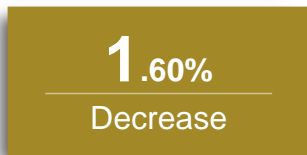
Average List to Sell Ratio

In the year of 2023, the average asking to selling ratio was 0.942. In the year of 2022, the average asking to selling ratio was 0.957. When the year of 2023 is compared to the year of 2022, the average asking to selling ratio has decreased by 1.47%.



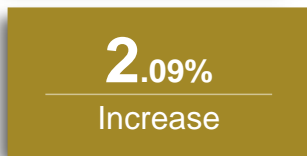
2023 vs 2022

In the year of 2022, the average asking to selling ratio was 0.957. When the year of 2023 is compared to the year of 2022, the average asking to selling ratio has decreased by 1.47%.



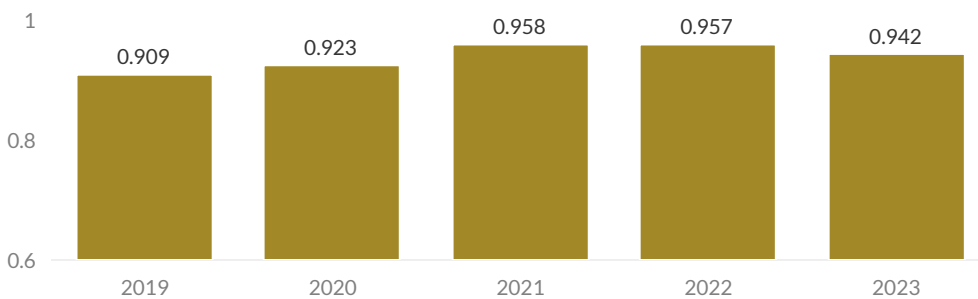
2023 vs 2021

In the year of 2021, the average asking to selling ratio was 0.958. When the year of 2023 is compared to the year of 2021, the average asking to selling ratio has decreased by 1.60%.



2023 vs 2020

In the year of 2020, the average asking to selling ratio was 0.923. When the year of 2023 is compared to the year of 2020, the average asking to selling ratio has increased by 2.09%.

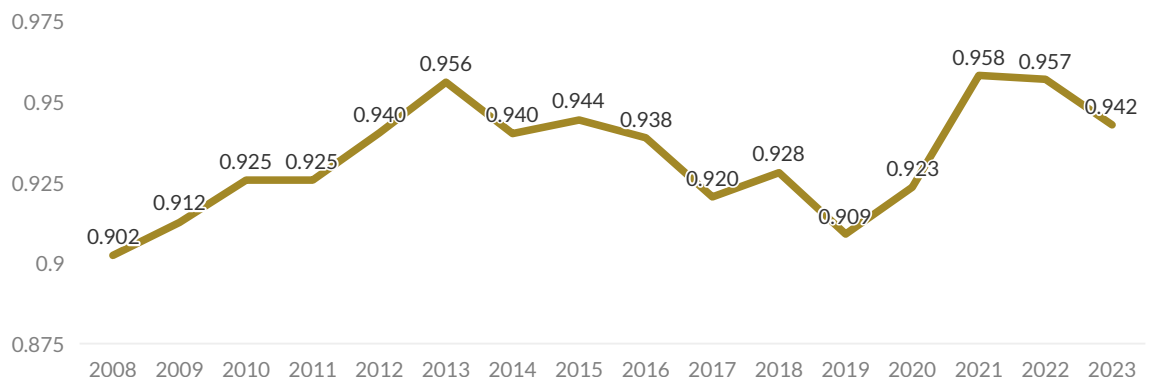


Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average ask to sell price ratio of 0.942 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 15 years as of 2023.





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Average Days on Market

In the year of 2023, the average days on market was 79. In the year of 2022, the average days on market was 84. When the year of 2023 is compared to the year of 2022, the average days on market has decreased by 5.95%.

5.95%
Decrease



2023 vs 2022

In the year of 2022, the average days on market was 84. When the year of 2023 is compared to the year of 2022, the average days on market has decreased by 5.95%.

41.48%
Decrease



2023 vs 2021

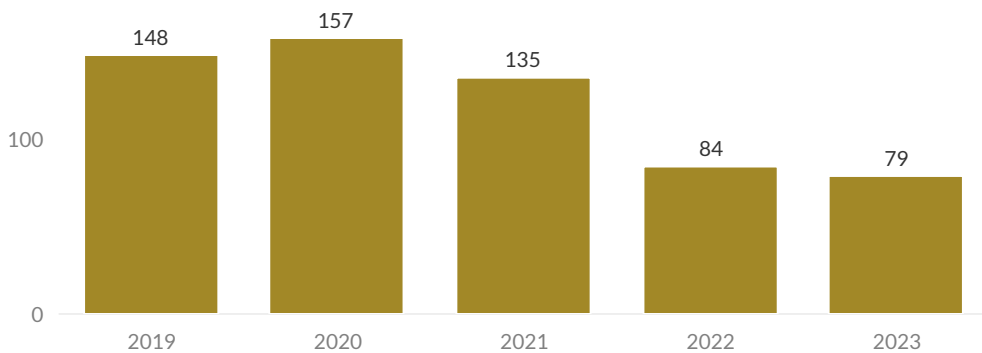
In the year of 2021, the average days on market was 135. When the year of 2023 is compared to the year of 2021, the average days on market has decreased by 41.48%.

49.68%
Decrease



2023 vs 2020

In the year of 2020, the average days on market was 157. When the year of 2023 is compared to the year of 2020, the average days on market has decreased by 49.68%.

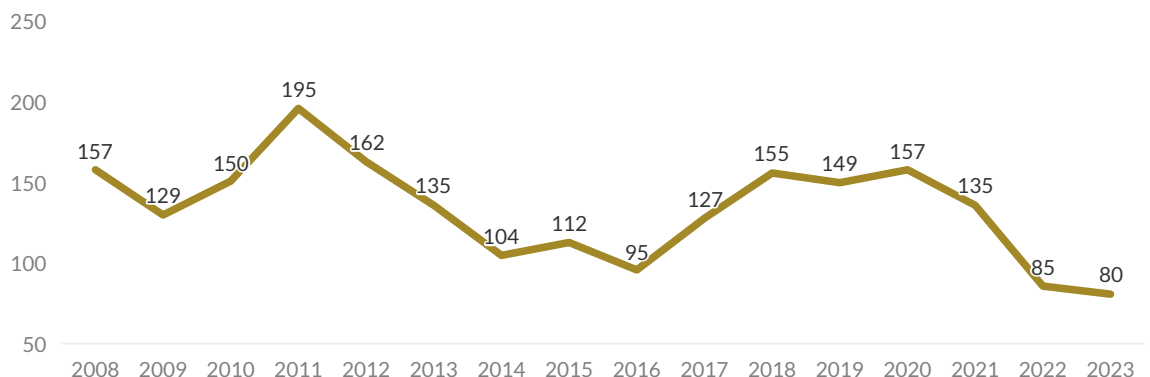


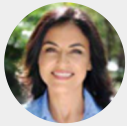
Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen an average days on market of 79 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 15 years as of 2023.





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Total Sales Volume

In the year of 2023, the total volume of sales was \$172M. In the year of 2022, the total volume of sales was \$377M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 54.37%.

54.37%
Decrease



2023 vs 2022

In the year of 2022, the total volume of sales was \$377M. When the year of 2023 is compared to the year of 2022, the total volume of sales has decreased by 54.37%.

61.04%
Decrease



2023 vs 2021

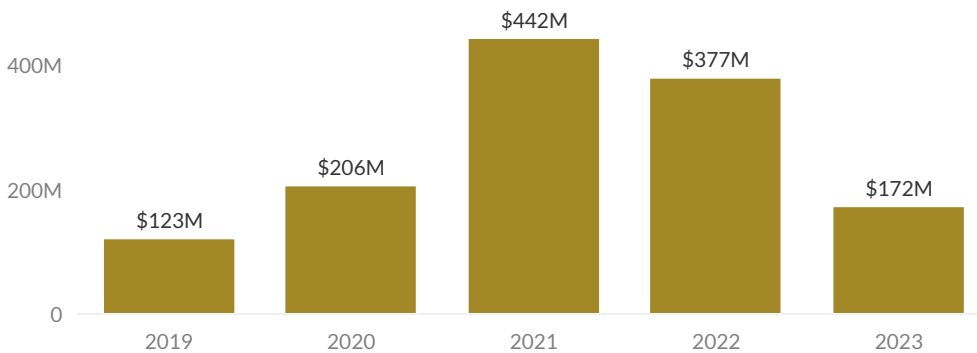
In the year of 2021, the total volume of sales was \$442M. When the year of 2023 is compared to the year of 2021, the total volume of sales has decreased by 61.04%.

16.46%
Decrease



2023 vs 2020

In the year of 2020, the total volume of sales was \$206M. When the year of 2023 is compared to the year of 2020, the total volume of sales has decreased by 16.46%.



Overview

The bar graph to the left provides an overview of 2023 for the last 4 years leading up to 2023. In the year of 2023, we have seen a total sales volume of \$172M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 15 years as of 2023.

